

3 x BOOTCAMPS @ 2- WEEK PROGRAMME DURING 2022: Programme

DAY 1

DAY 2

	WEEK 1	WEEK 2
MORNING 09.30 - 10.00: Welcome / Bootcamp Objectives and Programme	MORNING 09.30 - 10.00: Welcome / this week and today's Programme	MORNING 09.30 - 10.00: Welcome / this week and today's Programme
LUNCH 12.00-13.00	LUNCH 10.00 - 11.00: Valuation 11.00 – 12.00: What does it take to raise VC money? Is that what you want?	LUNCH 10.00 - 11.00: Valuation 11.00 – 12.00: What does it take to raise VC money? Is that what you want?
AFTERNOON 13.00-14.00: What's (characteristics of) a hi-growth company? 14.00-15.00: What does it take to grow/scale a hi-growth tech company? 15.00-15.15: Break 15.15-16.00: Thinking bigger /moving faster 16.00-17.00: What do you wish you had known if you had your time again: Interactive panel of successful tech entrepreneurs ?	AFTERNOON 12.00-13.00 AFTERNOON 13.00-15.00: Pitch Practice MASTERCLASS 15.00-15.15: Break 15.15-17.00: Free time to amend decks post MASTERCLASS/pre pitching	AFTERNOON 12.00-13.00 AFTERNOON 13.00-15.00: Pitch Practice MASTERCLASS 15.00-15.15: Break 15.15-17.00: Free time to amend decks post MASTERCLASS/pre pitching
NETWORKING DRINKS /DINNER	NETWORKING DRINKS /DINNER	NETWORKING DRINKS /DINNER
MORNING 09.30 - 10.00: Welcome / Today's Programme 10.00 - 10.30: What's your (true) problem? 10.30 - 11.00: Examples of (winning) value propositions 11.00-12.00: Successful, scalable business models	MORNING 09.30 - 10.00: Welcome / Today's Programme 10.00 - 10.30: What's your (true) problem? 10.30 - 11.00: Examples of (winning) value propositions 11.00-12.00: Successful, scalable business models	MORNING 09.30 - 10.00: Welcome / Today's Programme 10.00 - 12.30: Pitches to judges
LUNCH 12.00-13.00	LUNCH 12.00-13.00	LUNCH 12.30-13.30 (Judges discuss pitches during working lunch)
AFTERNOON 13.00-14.00: Shaping and executing your growth strategy 14.00-15.00: Hiring a 'growth' team 15.00-15.15: Break 15.15-16.15: Gotta sell to grow (selling skills) 16.15-17.00: Tech tools to make your life easier	AFTERNOON 13.00-15.00: Judge interviews to select Accelerator group AND 13.00-15.00: How to track your success ? (SaaS metrics) (Judges discuss pitch interviews and select Accelerator companies) 15.00-15.15: Break 15.15-17.00: Feedback on selection for Accelerator/networking while others are given feedback	AFTERNOON 13.00-15.00: Judge interviews to select Accelerator group AND 13.00-15.00: How to track your success ? (SaaS metrics) (Judges discuss pitch interviews and select Accelerator companies) 15.00-15.15: Break 15.15-17.00: Feedback on selection for Accelerator/networking while others are given feedback
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